



Patricia W. Nobili, President & CEO and David Dunstan, Chairman of the Board



Achievement Centers for **Children**

DEAR FRIENDS,

What does the word “achievement” mean to you? We are fortunate to witness outcomes that demonstrate different meanings of this word every day. We see children’s smiles filled with pride when after tremendous efforts, perseverance and sheer hard work, they make progress toward their unique goals. And we see the joy their families express when their child surpasses their expectations. Here are just a few examples of the array of achievements that are celebrated at the Achievement Centers:

- ◆ Sarah, who has cerebral palsy and used a wheelchair, learned to stand and walk with a walker at the age of 12 through our Intensive Therapy Clinic. Imagine the independence, freedom and confidence this achievement gave her. Imagine her parents’ optimism for Sarah’s future care needs.
- ◆ Briana and Addie, eight and nine years old, are so proud that they learned to swim in our Adapted Aquatics program. Briana was born without legs and Addie has brittle bone disease. They are now best buddies.
- ◆ Mattie is three years old and has Down syndrome. Her parents have benefited from counseling and information from our Family Support team since Mattie was born. They were able to work through their initial pain and fears to find hope, while learning concrete tools to help Mattie achieve many developmental milestones in those first critical years of development. Early intervention is so important.
- ◆ Julie and Mark were able to sleep through the night for the first time in nine years, when their son, who was born with a severe disability, spent a week in our residential camping program at Camp Cheerful, where he enjoyed swimming, horseback riding, camp fires, and many more fun activities adapted to his special needs, alongside other kids his age.

These achievements, and so many others, were made possible due to many people. First and foremost the children and families who work tirelessly to achieve their goals; to the many therapists, social workers, teachers, and staff who have committed themselves to helping improve the lives of children with disabilities; and to all of you who have given so generously of your time and resources for the benefit of others. The obstacles the children and families face often occur on a daily basis, as well as a “forever” basis. Therefore, the Achievement Centers for children must be here for families on a daily and forever basis. Your support and caring help make that possible. So, we celebrate with all of you and thank you for being part of so many achievements. May we always remember . . .

“Many see what is . . . But we must see what can be” —Albert Einstein



Patricia W. Nobili, MSSA
President & CEO



David Dunstan
Chairman of the Board

*We can't
control the
direction of
the wind, but
we can help
you adjust
the sails.*



Bella

ACHIEVEMENT IS . . . learning, with caring and competent therapists, to work through difficulties and fears, to learn each new word, sentence, and question; each new jump and step.



therapy caring family
social skills
progress quality assurance
confidence learning
goals

Bella, born with Down syndrome, was referred to the Achievement Centers by her pediatrician when she was three years old. At that time she was barely able to walk two steps with her weak, shaky legs. Now five years old, she proudly prances across a balance beam and jumps off blocks. Bella has received speech therapy and physical therapy at the Achievement Centers, and her mother related that, “her growth in both areas has been nothing short of spectacular.” Her speech therapist helped her communicate her needs and feelings, giving her confidence and allowing her personality to blossom. Her physical therapist, Trish, Mrs. Novario says, “is able to get her to work through her stubbornness and past her fears to achieve amazing progress. Being able to climb the ladder to the slide and play with the fun riding toys with her friends enhances her social skills and makes her part of the group.” She also has a family who will be there for her through it all. “Bella teaches us more than we could ever teach her. We’re just along for the ride and we can’t wait to see where it takes us.”

During 2010–2011, there were 2,376 sessions given in physical therapy, 4,165 sessions given in speech therapy, and 1,015 sessions given in occupational therapy. A total of 321 individual clients were served in all therapy programs, with 55% under the age of six.

QUALITY ASSURANCE

The Achievement Centers utilizes the WeeFIM II® nationally recognized system to document functional assessments for therapies in three different areas—cognitive, mobility, and self care. During 2010–2011, 80% of the children showed progress over a six-month period. Bella herself showed a 24% increase in her functional development as measured by the WeeFIM II® system. Parents can be assured that their child’s goals, progress and outcomes are being measured and documented using professional standards.



Bella and her sister Gina

**ACHIEVEMENT IS . . .enjoying
the beautiful gift you’ve been given.**



**“Bella’s therapies have transformed her, and the support system at the Achievement Centers gets all the credit.”
—The Novario Family**

achieve
fun
specialists
consistency
therapy
autism
compassion
recreation
dedication
learning

Ebony and Paul Aiken had never heard the word “autism” before their oldest son, Yusuf, was diagnosed. All they knew was that their five-year-old son did not speak, became frustrated easily and had difficulty following directions. They felt lost and afraid for their son. They read everything they could and became desperate to find him the help they knew he needed. Yusuf and his family began their learning journey at the Achievement Centers. He is now a fourth grader in our Westlake autism classroom, where his teachers are autism specialists and he is taught in an environment designed to meet his unique needs. He also has fun at Camp Cheerful, receives occupational therapy and speech therapy, and especially enjoys his adapted aquatics classes. In addition, a parent educator visits their home to help Yusuf’s parents provide the consistency between home and school that is so important, especially to a child with autism. Ebony related that “after working with our children—and some days are truly rough—these angels come to our home and provide us ways to continue the learning process at home.”

Ebony and Paul are now proud to say that “Yusuf calls us ‘momma’ and ‘daddy,’ he plays with his peers appropriately, he communicates his wants and needs properly, he writes his name and he counts.” She continued, “There are no words to express the dedication and compassion which is shown by the Achievement Centers.”

“The professionals at the Achievement Centers truly believe that our children can learn and achieve, and our children feel this belief in them from the staff.”

The Achievement Centers offers expertise and experience with autism in all of our programs, serving nearly 600 children with autism through our individualized education, including preschool through grade five classrooms; therapy services integrated into classrooms; recreation, including specialized camp sessions and adapted football; and family support services, including family support groups, parent educators and social workers for children diagnosed on the autism spectrum and their families. In addition, we offer trainings for professionals and provide consultation services for schools.



ACHIEVEMENT IS . . . being able to speak my own words. I can ask for what I need and want, play with friends, and enjoy school. I smile a lot now.



Yusuf



ACHIEVEMENT MEANS . . . seeing
our son learn. This gives us hope for the future.
—Ebony and Paul Aiken, parents of Yusuf



Claire List

ACHIEVEMENT MEANS . . .

“being actively engaged with the Therapeutic Horseback Riding students as they achieve skills, and gain courage and confidence that they never imagined possible, all with the help of these beautiful, gentle animals.”

As a child, and much to her mother’s dismay, Claire gave up her ballet slippers and dance recitals for barn boots and horseback riding lessons. After many years of dedication to her career and a hiatus in her riding, she looked forward to her retirement possibilities. She returned to her childhood love of horses, and found an even greater love in teaching children and adults at the Therapeutic Riding program at the Achievement Centers’ Camp Cheerful. When Claire joined the Therapeutic Riding program as a volunteer in 2004, she could feel the energy and the passion in the staff that encouraged her to achieve her certification as an instructor. She now instructs classes and trains other volunteers.

Claire has seen the benefits firsthand of therapeutic horseback riding for children with disabilities, such as building core strength and balance in the riders, which may be used to compliment other therapy treatments. For children with autism, there is a special sensory trail to experience new sights and sounds.

“I’ve actually cried as we’ve lifted children and ventilators on top of horses and to see the look and smiles on those kids’ faces. Oh my gosh—it’s amazing.”

Last year, there were 3,913 Therapeutic Horseback riding lessons given thanks to the dedication of over 400 volunteers and instructors who provided over 10,000 hours last year.



Achievement Centers for Children’s Camp Cheerful is certified as a Premier Accredited Center Program by The Professional Association of Therapeutic Horsemanship International (PATH Intl.), formally known as the North American Riding for the Handicapped Association (NARHA). Camp Cheerful’s Therapeutic Riding (TR) program is one of only twelve such accredited centers in Ohio that provides quality professional equine-assisted activities while meeting established industry standards. All of Camp Cheerful’s TR instructors are certified and registered by PATH.

achieve
 therapeutic
 horseback
 riding
 courage
 volunteers
 skills
 confidence
 ideas

GE describes its culture as “a place for creating and bringing big ideas to life.” For many years GE has been there for the Achievement Centers through the company’s generous financial support, Board involvement, matching gift program and their community volunteer projects.



As part of their 2011 United Way “Day of Caring” this year, over 600 employee volunteers completed more than 35 capital improvement projects valued at \$315,000 at our Camp Cheerful. “GE employees are extremely passionate about making a difference in the community,” said

“The Achievement Centers for Children is such a deserving organization and it is great to be able to make so many improvements for the children at Camp Cheerful.”

—Maryrose Sylvester, President & CEO, GE Lighting

Maryrose Sylvester, President & CEO, GE Lighting. Projects ranged from major kitchen updates, to building a new picnic pavilion, and painting, painting and more painting—inside cabins, outside cabins, in the swimming pool, and outside the Great Hall—even the totem pole got a new coat. An engineering team designed and built custom-wheeled platforms for the heavy hospital beds and bunk beds to allow them to roll easily through the widened cabin doors. Everything was completed to the delight of the first campers arriving for the summer.

It is through the involvement and generosity of corporate donors, such as GE, that we too are able to think of ourselves as “a place for creating and bringing big ideas to life” through our mission. We constantly look for opportunities to allow children to develop their abilities and experience life’s activities as their typical peers. In our sports program developed this year, children and young adults with disabilities are now playing wheelchair basketball, adapted football, baseball, and will soon be swimming competitively. In addition, our innovative Intensive Therapy Clinic has seen remarkable outcomes in individuals with neuromuscular conditions such as Cerebral Palsy, whose “big ideas” are to walk without crutches or to be strong enough to transfer from a wheelchair to a walker.



ACHIEVEMENT IS
 . . . seeing firsthand how
 GE’s resources, together
 with skills and a spirit of
 innovation, touch the lives of
 children with disabilities and
 their families right here in
 the community where
 we live and work.



Tim and Megan Milanich

THANKS to thoughtful donors and supporters such as Tim and Megan, we at Achievement Centers for Children are able to work with children with disabilities and their families and provide most services regardless of a family's ability to pay. We are privileged to have caring and expert staff members that enable and empower children with disabilities to learn, play and develop their abilities right here in Northeast Ohio. Out of every dollar donated, \$.83 goes directly for the benefit of our clients and to further our mission.

abilities
support
friends group
empower
challenge
enable
encouragement
caring

ACHIEVEMENT IS . . . seeing how much people want to help. We're humbled. Helping one more child is what it's all about.

Tim and Megan Milanich found the mission of the Achievement Centers personally resonated with them when they were first introduced to the agency through our Friends Group, a dedicated group of young professionals. Their special connection is through their son, Jack, who attended school in our autism classroom. They understand the continuous emotional and financial challenges facing families as they try to find the best opportunities to develop the unique abilities of their children. Each year, the Milanich family receives support from their friends, family and colleagues for their race team "Team Jack" for "A Most Excellent Race" to benefit Camp Cheerful. They feel fortunate and are touched by the personal encouragement they receive from their employers and co-workers at Case Western Reserve University and the Brokaw advertising agency. Tim and Megan feel that what really makes a difference at the Achievement Centers is the emotional support and perspective they continue to receive. "They make us feel there's a light at the end of the tunnel. It may dim a little bit and it may get a little brighter, but it's there—you just have to keep moving ahead even though at times you think your whole world is falling apart around you."

Tim relates, "It was important for us to support something that will help children and families today. If you support the Achievement Centers, it's local. It's somewhere that you can see the difference you make with your own eyes."



Achievement Centers for Children

our mission is to enable and empower children with disabilities and their families to grow, learn, play and prepare for lifelong achievement in society.



Founded in 1940 as the Society for Crippled Children, we now serve children with a broad range of disabilities and special needs including autism, cerebral palsy, spina bifida, and other physical, cognitive and emotional challenges. Our unique, comprehensive service model weaves together education and autism services; therapy services; recreation and sports programs; and family support services to meet the needs of the entire family. The agency serves children from birth through young adulthood, with a special focus on children from birth through age five.

EDUCATION AND AUTISM SERVICES include the Technical Assistance Program, consultation services for childcare programs to serve children with disabilities; a Child Development Center, and Autism Classrooms for preschool and Kindergarten through fifth grade for children diagnosed with autism spectrum disorder; trainings for professionals and consultation services for schools through Achieve Consulting.

THERAPY SERVICES include physical, occupational and speech and language therapies. We also offer an Intensive Therapy Clinic, which offers a different approach to therapy.

RECREATION AND SPORTS PROGRAMS include day and residential camping experiences as well as a competitive sports program. Camp Cheerful in Strongsville provides traditional camp activities including arts and crafts, hiking, swimming, canoeing, therapeutic horseback riding, adapted aquatics and a fully-accessible high ropes challenge course. Our sports program includes Junior Wheelchair Cavaliers Basketball and the Cleveland Browns Adapted Football League, with more sports to come.

FAMILY SUPPORT SERVICES include the coordination of services, counseling, support groups, advocacy and family education for children with disabilities and their families. It also includes Early Intervention Home Based Programs which deliver home-based services to children with special needs (ages birth to three years) and their families. The Early Childhood Mental Health Program is designed for children who are experiencing social, emotional or behavioral challenges.

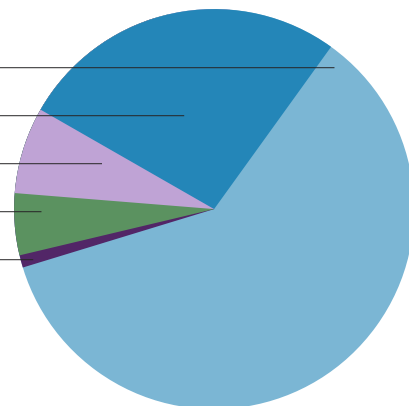


Nearly 4,000 children from throughout Greater Cleveland and beyond received services last year at our three locations—Highland Hills, Westlake, and Camp Cheerful in Strongsville, as well as in schools and families' homes.

2010–2011 Financials*

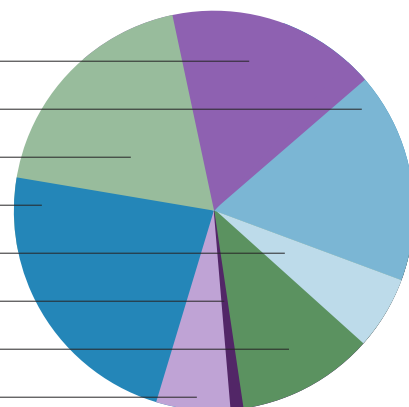
INCOME

Service Fees	\$ 4,862,434	61%
Contributions	2,082,187	26%
United Way	613,581	7%
Gov't Grants	384,170	5%
Legacy and Bequests	75,818	1%
TOTAL	\$ 8,018,190	100%
Endowment Investment Gain	\$ 1,789,795	



EXPENSES

Therapy	\$ 1,369,152	17%
Child Development	1,358,425	17%
Camp	1,533,385	19%
Family Support	1,838,106	23%
Autism Consulting	451,237	6%
Transportation	27,419	1%
Management	856,701	11%
Development	487,434	6%
TOTAL	\$ 7,921,859	100%
Depreciation	\$ 469,195	



*Preliminary Audit Report

STRATEGIC OUTCOMES FOR 2010–2011

- ◆ Provided a total of 205,884 service hours to children, adults and their families.
- ◆ Provided over 4,000 hours of service to school districts and educators.
- ◆ Provided approximately \$1.1 million in subsidized services.
- ◆ Received a client satisfaction rate of 98 percent through family surveys.
- ◆ Raised over \$1.4 million in charitable support from the community.

In Fiscal Year 2010–2011, many of the clients served by the Achievement Centers participated in or received multiple programs and services. Over the past year, the agency provided more than 6,969 programs and services to 3,954 individuals and their families. Almost 90 percent of the individuals served in our non-camp programs were birth through age five, and more than 59 percent came from low- to moderate income families.

Highlights

STRATEGIC PLANNING

In these challenging economic times, it is more important than ever for organizations to have a solid strategic plan. This was a major focus during the last eight months, as we planned for and expect continual improvement, innovative thinking, well managed growth and excellence in all areas of the agency. We must insure that we remain a vibrant resource for today's children with disabilities, as well as for children who are born with disabilities tomorrow.

CARF (Commission on Accreditation of Rehabilitation Facilities)

We were awarded the highest ratings by CARF for our mental health programs, and earned praise for our executive leadership; diverse and stable Board of Directors; broad community support; caring, enthusiastic and motivated staff; assessment process and support from parents of clients. They specifically recognized our broad array of services as "exemplary," a level of award that is only given to a select few organizations throughout the United States. CARF is a national, independent, nonprofit accreditor of health and human service agencies.

UNITED WAY OF GREATER CLEVELAND

Achievement Centers was given an overall rating of "Exceeds Expectations" in United Way's Organizational Assessment. This is their highest rating and one achieved by only a small number of their funded organizations.

PRSA CLEVELAND ROCKS AWARD

Together with Marcus Thomas LLC, we received this prestigious Public Relations Society of America (PRSA) award for our 2009 Annual Report.

FAMILY FUN DAY

Thanks to a grant from the Turben Foundation, Mike and Nicki Cancelliere, and the work of many volunteers, nearly 500 people enjoyed our "Family Fun Day" of activities at Westlake especially designed for children with autism and other special needs with their families.

EDUCATION AND AUTISM SERVICES

- ◆ New technology communication devices (DynaVox and Vantage Lite) were introduced to children with autism and other developmental disabilities to aid the development of their communication skills.
- ◆ Achieve Consulting provided autism and behavioral focused trainings to 111 teachers and 53 paraprofessionals representing 19 school districts in five counties in Ohio.
- ◆ Our Positive Behavior Intervention and Supports (PBIS) training contracted with three large school districts in Cuyahoga and Summit counties and expanded our geographic presence in Stark, Wayne and Holmes counties.

THERAPY SERVICES

- ◆ Our newest therapy program, the Intensive Therapy Clinic, reached its capacity for the summer months and is planning to expand to accommodate more clients.
- ◆ Apple iPads will be used in therapy sessions and in our education program to offer creative communication options for children with limited speech.

FAMILY SUPPORT

- ◆ We provided home visiting services to over 1,600 children, ages birth to three and their families.
- ◆ Our ACCENT Social Work staff responded to over 1,000 callers requesting assistance for individuals with special needs by linking them with service matches at the Achievement Centers and/or other community entities.
- ◆ Our Family Support services social workers facilitated monthly support group meetings throughout the year, with many of the participants being a part of this group since its inception 13 years ago.

RECREATION AND SPORTS

- ◆ Our Westlake "Champ Camp" day camp program experienced a 90% growth in the number of campers.
- ◆ There were 458 adapted aquatics lessons given to 126 individuals last year.
- ◆ Our new adapted sports program includes a new junior wheelchair basketball team and an adapted football league, thanks to support from the Cleveland Cavaliers, the Cleveland Browns and the Cuyahoga County Board of Developmental Disabilities. Over 100 boys and girls participated in our sports program, and over 60 volunteers helped make it happen. The players were thrilled to play an exhibition game at a Cavs game and at Baldwin-Wallace College. We are looking forward to offering baseball and swimming in the coming year.

SPECIAL EVENTS

- ◆ All our fundraising events and appeals were generously supported by our community, raising over \$1.4 million in 2010/2011 fiscal year.
- ◆ **Sparkle, Shimmer and Shine Gala**, which honored John and Allyn Davies, long-time friends, supporters and advocates, raised over \$395,000. Steven Kyman, a client for over 20 years and advocate for individuals with disabilities, gave a truly inspiring speech.
- ◆ **Blue Chip Blue Tee Golf Tournament** held at Kirtland Country Club, raised over \$75,000.
- ◆ **A Most Excellent Race** exceeded our goal by raising over \$105,000. Walkers and runners totaled 1,100, setting a record for this event. Special thanks to our Presenting Sponsor, Majestic Steel USA, Brokaw, Inc., Channel 5 and Channel 19 for their support.
- ◆ **Fall Festival**, held each year at Camp Cheerful, raised over \$56,000.

2010–2011

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Angel-Bug
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Automatic Data Processing
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